



Case study: B&B Skip Hire Ltd

Larking Gowen assisted the shareholders in the sale of their business to Knights Anglia Limited.

The deal

B&B Skip Hire Limited is a waste transfer and recycling centre skip business based in Beccles, Suffolk.

Larking Gowen assisted the shareholders in the sale of their business to Knights Anglia Limited, having chosen them as the preferred acquirer following a full sales process.

Our role

Larking Gowen Corporate Transactions was asked to undertake the following:

- Market the business for sale on a confidential basis, including identifying and directly approaching potential buyers
- Prepare the sales documentation
- Negotiate with interested parties
- Handle financial due diligence enquiries
- Assist solicitors to draft the legal paperwork
- Co-ordinate the deal to enable the vendors to concentrate on running the business

Client:

B&B Skip Hire Ltd

Industry sector:

Skips and waste management

Transaction:

Business sale

Key highlight:

We helped manage the deal from start to finish and managed to secure the shareholders an exceptional deal value.



Comments

Steve Lake, Director and shareholder of B&B Skip Hire Limited, said:

"We received an excellent service from Larking Gowen, Jack and his team went above and beyond to ensure we got a great deal. We were made to feel valued and supported throughout the entire process which, for several reasons, took a more convoluted journey than expected. We are very grateful for the advice and understanding with which everything was explained. We look forward to retirement with peace of mind."

Jack Minns, Larking Gowen Partner, said:

"It was really pleasing to advise the shareholders on the sale of their family business. They deserve enormous credit for building such a successful business, which is clearly very well respected within their local community. We're delighted to have introduced the buyer, Knights Anglia, who will continue to drive the business forwards."