

## Case study: Concertus

Larking Gowen assisted Concertus with acquisition services in relation to their purchase of The Energy Practice and a controlling stake in Carbon Chain Limited.

### The deal

Concertus is a UK based building consultancy company offering a wide range of professional expertise and knowledge across a number of different specialisms.

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### Our role

Larking Gowen Corporate Transactions provided assistance throughout the whole acquisition process, including:

- Valuing the target business
- Deal structure and preparation of indicative offer
- Agreeing heads of terms
- Providing financial due diligence
- Assisting solicitors to draft the legal paperwork
- Deal management and lead advisory services from start to completion of the deal

### Client:

Concertus Design and Property Consultants Limited

### Industry sector:

Property

### Transaction:

Business acquisition

### Key highlight:

Larking Gowen managed the process from start to finish for our client, allowing them to focus on the day-to-day running of their business.



### Comments

Andrew Rowe, Managing Director of Concertus, said:

"We've been delighted with Larking Gowen's support and would not have been able to get these deals across the line without the work of their team. The Energy Practice complements our existing capabilities and will allow us to expand our building services operation and further increase our ability to work on projects in the specialist markets for carbon, energy and sustainability."

James Lay, Larking Gowen Partner, said:

"It was a pleasure to advise Concertus on the acquisition of The Energy Practice and Carbon Chain. The cultural overlap and strategic fit that exist between the companies should allow the combined businesses to become an even greater success. The Concertus Group has ambitious growth plans for the future and these acquisitions will help the Group reach its targets."